

**Free Business
Workshops
APRIL 2009**

REGISTER: ~ edti_tmh@yahoo.com



**ECONOMIC
DEVELOPMENT
& TRAINING
INSTITUTE**

5625 Allentown Road, Suite 107
Camp Springs, MD 20746

(301) 423-0524 OFFICE
(301) 423-6189 FAX
edti_joeg@aol.com

APRIL 2009

**Selling in a Down Economy*

Presenter: Che Brown
Tuesday, April 7, 2009
6:30—7:30 pm

**Effective Credit Card/Payroll Processing*

Presenter: Michael Reid
Thursday, April 9, 2009
6:30—7 :30 pm

**Microsoft Excel—Intermediate*

Presenter: Labua Sanders
Monday, April 13, 2009
6:30—7:30 pm

**Retirement Plans for Businesses*

Presenter: Doug Brooks
Tuesday, April 14, 2009
6:30—7:30 pm

**Intro to Marketing*

Presenter: Dena Newman
Tuesday, April 21, 2009
6:30—7 :30 pm

**Entrepreneurship (Start-up)*

Presenter: Prof. Richard Lowery, III
Thursday, April 23, 2009
6:30—7 :30 pm

**8(a) Certification Processing*

Presenter: Clifton Toulson
Tuesday, April 28, 2009
6:30—7:30 pm

**Doing Business w/the Government*

Presenter: Fred Hargrove
Thursday, April 30, 2009
6:30—7:30 pm

Business Services

- ◆ Free Business Workshops.
- ◆ Business Support Services: financial, legal, accounting and technical assistance.
- ◆ Access to federal, state, local and private procurement opportunities via computer access stations.
- ◆ Affordable incubator office spaces for a monthly fee of \$400.00 - \$800.00
- ◆ Virtual Office Concept - for a monthly fee of \$150.00, businesses have faxes, mailboxes, copiers, conference room, marking support, legal and accounting services.
- ◆ Mailbox services – for a monthly fee of \$75.00, businesses have mail boxes, access to faxes, and copiers.
- ◆ Assistance with SBA Certifications.—8a, SDB & Hubzone, MDOT, GSA Schedule. Benefits of a community development corporation and community housing development organization.—HUB Zone.
- ◆ Access to SBA Loans and Guarantees, USDA Loans and Guarantees, Innovative Bank SoHo Express Loans and bank financing.
- ◆ SBA technical services providers.

Please call to set up an appointment

(301) 423-0524

REGISTER: ~ edti_tmh@yahoo.com